

Corporate structure

our group structure and nature of business

altech + bytes + powertech



Altron, through its principal subsidiaries, Allied Technologies Limited, Bytes Technology Group (Pty) Limited and Power Technologies (Pty) Limited, operates in the telecommunications, multi-media, information technology and power electronics industries.

*Altron and Altech are JSE-listed companies.



Revenue	R9.2bn	↑ 11%
EBITDA	R1 062m	↑ 40%
EBITDA margin	11.6%	→ 9.2%
Adjusted headline earnings per share	592c	↑ 15%

Shareholding: 62%

Telecommunications

Altech Autopage Cellular, **Altech Supercall Cellular**, **Altech Mobile Direct**, **Altech Mobile Express** – sales, distribution and services provision for cellular network operators. **Altech Netstar** – the largest stolen vehicle recovery (SVR) business in South Africa, **Altech Netstar Fleet Solutions** and **ComTech** – providers of advanced management systems for logistics management.

Altech Alcom Matomo and **Altech Alcom Radio Distributors** – design, installation and project management of Motorola radio systems and two-way radio equipment.

Multi-Media and Electronics

Altech UEC Multi-media, **Altech Media Verge Solutions**, **Altech Global Decoder Logistics** and **3CTV** – design, manufacture and service provision of satellite and terrestrial digital set-top decoders.

Altech Arrow Altech Distribution – distributor of a vast range of professional electronic components, products and solutions.

Information Technology

Altech Card Solutions, **Altech Cardtronic**, **Altech NamITech West Africa**, **Integrated Technology Solutions**, **Altech ISIS** and **Altech ISIS France** – telecommunications middleware, payment systems and solutions, secure solutions and smartcard technologies.

Converged Services

Altech Stream Rwanda – a broadband network operator utilising the Xiacom solution, a city-wide WiFi/WiMax, mesh network.

Kenya Data Networks – a public data network operator offering access to its network at wholesale rates to Kenyan internet service providers.

Altech Swift Global (Kenya) – an internet service provider offering IP-based network and internet solutions and VoIP services. Value-added services include disaster recovery, off-site back-up, application hosting and information security.

Altech Infocom (Uganda) – provides internet service provider and IT services, including the design and implementation of virtual private networks. It offers fixed wireless broadband, internet access via WiMax access equipment.

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= three strong businesses³



Revenue	R6.0bn	↑ 16%
EBITDA	R427m	↓ 3%
EBITDA margin	7.1%	→ 8.0%
Adjusted diluted headline earnings	R220m	↑ 2%

— Shareholding: 100% —

Bytes Technology Group – International Operations

Bytes Technology Group UK (Software Services, Document Solutions), Bytes Botswana, Bytes Namibia, Bytes Mozambique, Bytes Mauritius – Microsoft licensing, Microsoft certified solution provider, provision of software asset management solutions, Xerox production and office products, document and print solutions. Supply of Xerox and Alcatel equipment to 26 African countries, directly and through a dealer network. Presence established in Saudi Arabia and Dubai.

Bytes Technology Group South Africa (Bytes SA)

Bytes Document Solutions (incorporating LaserCom and NOR Papers, Bytes Specialised Solutions, Bytes Managed Services, Bytes Communication Systems (incorporating Intellica), Bytes Systems Integration, Bytes Outsource Services, Bytes People Solutions, Bytes Healthcare Solutions) – Xerox office and production products and related services, document management services, paper, consumables, NCR ATM and point-of-sale products, Teradata database solutions, Alcatel-Lucent PABX solutions including LAN-based telephony, mobile communications, contact and call centre solutions and services, unified messaging solutions, “break and fix” services, maintenance and support, remote monitoring of computer facilities, network and solutions management, Microsoft licensing, workforce management solutions, network solutions, software sales, development, implementation and application maintenance, SAP implementation, IT infrastructure products and services, people solutions and training, transaction switching services, practice management and informatics solutions for the healthcare industry.

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Revenue	R9.6bn	↑ 20%
EBITDA	R738m	↓ 28%
EBITDA margin	7.7%	→ 12.8%
Adjusted diluted headline earnings	R270m	↓ 47%

— Shareholding: 100% —

Power Electronics

Aberdare Cables, Alcobre (Portugal), Swanib Cables (Namibia), Technology Integrated Solutions (TIS), Powertech Transformers, Desta Power Matla, Powertech Batteries, Dynamic Battery Services (UK), Crabtree Electrical Accessories SA, Strike Technologies, Powertech Calidus, Tridonic.Atco SA, Powertech IST

- » Low, medium and high voltage power cables
- » Cable network solutions and services
- » Power and distribution transformers
- » Automotive batteries (Willard and Sabat) and DC power systems
- » Power solutions for mining, transport, utilities and material handling
- » Electrical accessories
- » Lighting control gear
- » Integrated protection and control equipment for electrical networks
- » Turnkey substations
- » Turbine control systems
- » Energy management systems
- » Operational support software

Telecommunications

CBi-electric Aberdare ATC Telecom Cables (including Lambda Cables), Cables de Comunicaciones (Spain), Battery Technologies, Rentech, Powertech IST, TIS

- » Copper and optical fibre telecommunication cables and accessories
- » Data cable systems, solar systems
- » Access network systems
- » Radio solutions
- » Operational support software

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