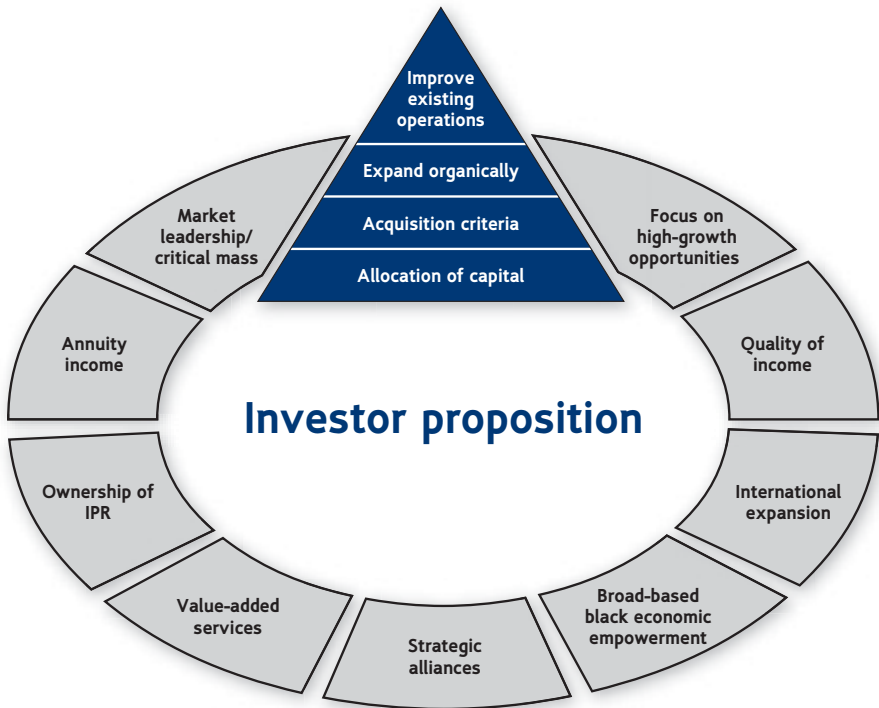


Increase shareholder value



Track record

- 42-year history as leading ICT and power electronics group in southern Africa
- CAGR in headline earnings over 10 years exceeds 15.5%

Management

- Decentralised management with proven track record
- Retention of key management
- Successful transition to second generation management

Competitive edge

- Leading market positions
- Exclusive relationships with leading multinationals including ABB, NCR, Xerox, Omron, Alcatel, Arrow, Axalto and others
- Significant internal investment through capital expenditure

Financial strengths

- Strong financial controls
- Strong balance sheet
- Strong revenue growth driven by key acquisitions, organic growth and cost efficiencies
- Operating profit grown to over R1.5 billion this year
- Increasing percentage of annuity-based business in the group

Risk profile

- Mitigates risk through diversification strategy within TMT sectors
- Conservative acquisition policy
- High cash generation and no debt
- Focus on internal controls

Good governance

- Record of sound corporate governance
- Responsible and transparent disclosure
- Listed on the JSE Social Responsibility Investment Index